



## Field sales management solutions int. price list

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### Descriptions

- All prices listed in the price list are suggested end user prices recommended by Logo.
- All our prices are in USD.
- Prices may differ depending on valid Logo Enterprise Membership (LEM) contracts in progress, except for the main package and transitional package prices.

#### -LEM (Logo Enterprise Membership)

- LEM is a subscription system that provides the latest version of the products used, new features added and performance improvements, and enables special prices for user increase, employee increase and modules to be purchased.
- If LEM validity is expired; additional modules, user increase and employee increase bought "by the valid prices for users have LEM", cannot not be installed.
- In free and paid transitions within the same segment, LEM validity of the previous product is transferred in a way that will be maintained in the new product (with the same start and end dates).
- In paid transitions to the upper segment (such as Tiger 3 to Tiger 3 Enterprise), 1-year free LEM is given for the new product (as of the date of transition to the new product).
- LEM validity period is 1-year, renewal date will start from the end date of the previous LEM.
- Users who regularly renew LEM before or within 30 days of the end date, have the chance to renew LEM at reduced prices by benefit from loyalty discount.
- If LEM validity is expired; additional modules, user increase and employee increase bought "by the valid prices for users have LEM", cannot not be installed.
- LEM must be renewed within 30 days of the end date. During this period if LEM is not renewed, users will be charged with an additional 10% delay fee.
- LEM price is calculated by the latest configuration (main package, module, user/employee increase) in the product. User increases are included in the LEM price calculation from the moment they are purchased. LEM price calculation for optional modules is made by taking into consideration the next end date of LEM. For each module 1-year after its purchase, the period between the end of the 1-year and the end date of the new Standard LEM is checked and the remaining months are included in the LEM price calculation.
- Logo Business Partner's service fees such as technical support and product installation are not included in LEM prices.
- Products that are discontinued by Logo are not included in LEM calculation.

#### -Training

- The training prices may differ depending on countries, please contact your business partner for the training fees.
- Product related trainings are provided by certified specialist(s). Demands such as Identification, customization and reporting are evaluating separately.
- It is highly recommended that training and support services to be obtained only from authorized Logo Business Partners and certified training specialists.

| Product description  | Valid for users that have LEM | For users do not have valid (LEM) contracts |
|--|-------------------------------|---|
|  | Price                         | Price                                       |
| <b>-- LOGO MOBILE SALES</b>  |                               |   |
| <b>Logo GO 3/Logo Netsis 3 Entegre/Logo GO Wings / Logo Netsis Wings Entegre for Logo Mobile Sales</b>   |                               |   |
| <b>--Logo Mobile Sales Basic</b>   |                               |   |
| Logo Mobile Sales Basic (1 user)   | 1.230                         | 1.360                                       |
| Logo Mobile Sales Basic user increase +2   | 410                           | 460   |
| Logo Mobile Sales Basic user increase +5   | 930                           | 1.030                                       |
| Logo Mobile Sales Basic user increase +10  | 1.560                         | 1.720                                       |
| <b>-- Logo Mobile Sales Pro</b>  |                               |   |
| Logo Mobile Sales Pro (1 user)   | 2.000                         | 2.200                                       |
| Logo Mobile Sales Pro user increase +2   | 480                           | 530   |
| Logo Mobile Sales Pro user increase +5   | 1.140                         | 1.260                                       |
| Logo Mobile Sales Pro user increase +10  | 1.850                         | 2.040                                       |
| <b>Logo Tiger 3 Enterprise /Logo Tiger Wings Enterprise / Logo Tiger 3 / Logo Tiger Wings /Logo Netsis 3 Enterprise / Logo Netsis Wings Enterprise / Logo Netsis 3 Standard / LogoNetsis Wings for Logo Mobile Sales</b> |                               |   |
| <b>-- Logo Mobile Sales Basic</b>  |                               |   |
| Logo Mobile Sales Basic (1 user)   | 2.270                         | 2.500                                       |
| Logo Mobile Sales Basic user increase +2   | 610                           | 680   |
| Logo Mobile Sales Basic user increase +5   | 1.410                         | 1.560                                       |
| Logo Mobile Sales Basic user increase +10  | 2.370                         | 2.610                                       |
| Logo Mobile Sales Basic user increase +20  | 4.250                         | 4.680                                       |
| Logo Mobile Sales Basic user increase +50  | 9.440                         | 10.390                                      |

| – Logo Mobile Sales Pro                 |        |        |
|---|--------|--------|
| Logo Mobile Sales Pro (1 user)          | 3.520  | 3.880  |
| Logo Mobile Sales Pro user increase +2  | 770    | 850    |
| Logo Mobile Sales Pro user increase +5  | 1.680  | 1.850  |
| Logo Mobile Sales Pro user increase +10 | 2.740  | 3.020  |
| Logo Mobile Sales Pro user increase +20 | 5.020  | 5.530  |
| Logo Mobile Sales Pro user increase +50 | 11.330 | 12.470 |

– Product descriptions

1. Logo Mobile Sales maximum number of users is the same as the number of users of the integrated product.
2. Adding “users increase” increases the number of users in the main package/module.  
When "user increase +2" is added to the Logo Mobile Sales PRO product, a total of 3 users are obtained.

– LEM

3. Logo Mobile Sales is product that have an effect on the calculation of LEM. LEM price is calculated by integrated ERP solutions LEM ratio of all current license price of products and user increase. ERP Solutions LEM ratios are specified below:

**GO 3 ERP solutions: %10,**

**Tiger 3 ERP solutions: %13,**

**Tiger 3 Enterprise ERP solutions: %14,**

**Netsis 3 Entegre / Netsis 3 Standard / Netsis 3 Enterprise ERP solutions: %10**